



## Moosomin Chamber of Commerce:

# PotashCorp mine expansion set to finish in 2015

BY KHANG NGUYEN

At the Moosomin Chamber of Commerce meeting last Tuesday, PotashCorp General Manager Iain Guille presented an update on the mine expansion in Scissors Creek.

"We're looking forward to what I consider to be the jewel of the PotashCorp crown," Guille said.

The presentation included updates on the status of the expansion, the hiring process and safety.

"We're doubling the production capacity from just under three million tonnes of potash per annum, to just under six million tonnes per annum. We are sinking a third shaft about 16 kilometres West of the existing shafts. Once that is complete it will become the service shaft where all the main people, equipment, and facilities will go underground using that shaft."

"The current service shaft that is currently in use will be in transition to becoming a second production shaft so it will be skipping potash out of the ground. We'll have two production shafts at the surface site currently in Rocanville, and that ore will feed into two mills."

"The benefit of Rocanville is the wonderful mineral deposit we have underground. It's a deposit which is less challenging to mine than some of the other potash mines seen elsewhere in the province. It is highly mechanized so you score on productivity. You also score on safety."

Guille says that the expansion is on schedule and on budget.

"We're very definitely on budget, which is very unusual," Guille says.

"We're currently 80 per cent through our shaft sinking. We've already developed across from the existing mine west to the bottom of the shaft."



Kara Kinna photo

Iain Guille from PotashCorp gives an update on the mine expansion at PotashCorp Rocanville.

"The surface plants will be fully functional by the end of this year and we will ramp the underground production facilities during the course of 2015."

Guille says that a hiring process is ongoing and should be at full capacity by 2015.

"While we're doubling production, we won't be doubling the number

of employees. There is an economy of scale, there are productivity improvements as well. We have already brought on quite a number of people."

Late last year, Potash Corp had major job cuts. The company says that 440 people in Saskatchewan would be losing their jobs. This cut primarily affected workers in Lanigan, where production has been curtailed, and Cory,

which has been closed.

"We rationalized that we were pretty far advanced in our total expansion plans across all our potash sites. Unfortunately, we were in the position where the demand just hadn't kept up with the production we had available. What we had to do was look at the sites that were more costly to produce."

"The good news is that an awful lot more focus on the low cost tonnes that Rocanville produces. Hence the reason to continue with the expansion activity."

"We'll be looking at hiring almost an additional 100 employees. Over the last couple of months, we've already employed an additional 30."

"We've actually taken advantage and taken the people who were unfortunate enough to lose jobs at those facilities (Cory and Lanigan). We've had quite a degree of take up on that. Our latest enrollment commenced yesterday and of 18 employees that came in this month, 13 of them are from Lanigan and Cory."

Because of the expansion, local businesses have seen an increase in traffic. Guille says that Potash Corp tries to keep their employees local.

"We encourage them to stay as close to the site as possible which is good for the communities around. We consider ourselves a good paying employer with good terms and benefits. That means that people will hopefully be able to invest in the local communities."

"We are in conversation from time to time with local developers as well. We keep them apprised of how we're doing expansion wise. Obviously they'd be keen to know that we're bringing in possibly another 100 families into the area."

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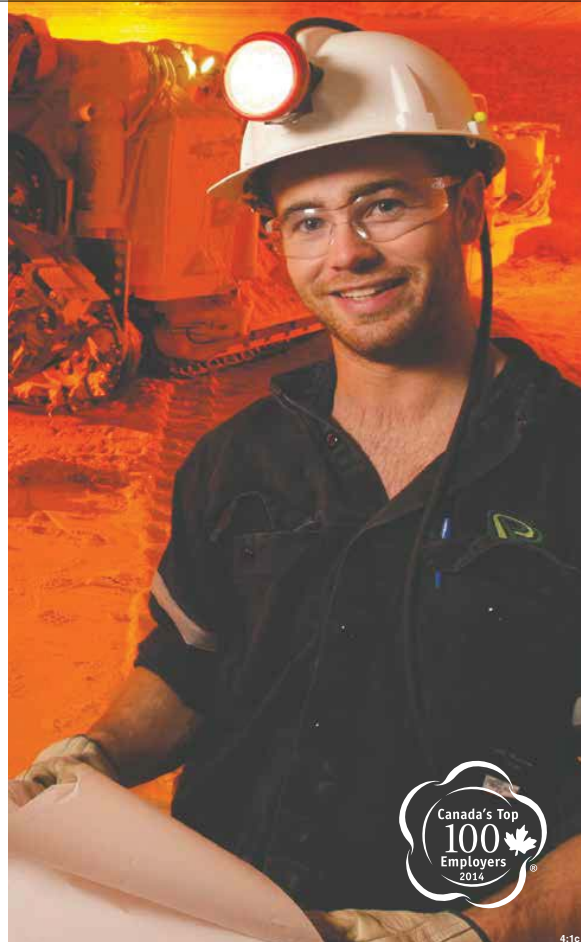
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Rocanville



## Project description filed for TransCanada's Energy East



TransCanada Pipelines held an open house in Moosomin to discuss their Energy East pipeline project with the general public. Shown here is an energy east official explaining various components of the project. Above a mock-up of a machine used to test the integrity of the pipeline before conversion.



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# Seed Hawk: global success leads to expansion

BY KHANG NGUYEN

Air-seeding equipment manufacturers Seed Hawk from the small community of Langbank, Saskatchewan, has been recognized globally as the leaders in zero-till seeding for the last 20 years.

Success came to the company as it began manufacturing zero-till seeders—a new concept to farmers 20 years ago.

CEO and President Peter Clarke says that Seed Hawk has focused on zero-till seeding because of the agricultural benefits it has, but also because of the economic, and environmental benefits as well.

"It costs less inputs to do zero-till, which means less diesel fuel, so it protects the environment."

"There is increase of carbon storage. The soil is not turned, and carbon stays within the surface of the soil instead of being released into the air. We estimate nine per cent savings in crop establishment costs when you use this practice."

"There is less soil runoff into the water. We put a lot of fertilizer in our soil in Western Canada, so it's important we use fertilizer for what it is meant for—which is to germinate seeds and help growth, not to be drained off into water. There is better

which is provided by Väderstad.

Väderstad will be making a major investment in the Seed Hawk plant in order to manufacture a corn planter for the U.S. market.

"The corn planter actually plants at twice the speed of the existing technology in the current marketplace. Average corn planters seed from five to six miles an hour, this corn planter seeds at 12 miles an hour."

Seed Hawk is currently in the process of expanding its production facilities.

"They ran out of space very quickly because an 84-foot frame pretty much went wall-to-wall in the building which didn't allow for too much space to do other things," Clarke said.

Because of the rapid growth, Seed Hawk has run out of room for many of their warehouse parts and have been forced to store some parts outside.

"One of the issues we have is that we have to get all of these things inside. We are growing so quickly that we've run out of rooms indoors," Clarke says.

A 400 feet by 100 feet expansion is under construction and will be attached to the current production facility.



Seed Hawk has been the leaders in zero-till farming for the last 20 years. Above: the Seed Hawk headquarters located in Langbank.



The 400 feet by 100 feet expansion being added to the Seed Hawk facilities will be finished in May.

air quality because you use less equipment to seed, so that means less carbon dioxide being put into the air," says Clarke.

The technology of zero-till seeding comes from Seed Hawk's tool bars that enable for the practice to be done on a large scale.

Ground engaging openers on the tool bar place seeds and fertilizer accurately into the soil.

"This has been through seven or eight generations in its life, and it's really the essence of Seed Hawk," Clark said.

Seed Hawk sales hit the \$20 million mark in 2008, and are projected to hit \$80 million this year, and to be around \$120 million by 2016.

The companies success caught the attention of Swedish company Väderstad, which bought Seed Hawk last year.

In 2006, Crister Stark of Väderstad travelled across Western Canada looking for a partner to help bring larger farming equipment to the Eastern European market.

"The product match was good, the organizations were very similar, and it became a mutual partnership that grew into Väderstad purchasing 100 percent of the shares last year. What this provided Väderstad with was access to design technology for larger frames, and what it provided Seed Hawk with was access to the Eastern and Western European markets. Based in Saskatchewan, it was very difficult to reach across the ocean and establish distributor relationships with dealers in countries we were very unfamiliar with. This partnership allowed us to open up that market very quickly," Clarke said.

Seed Hawk and Väderstad share dealerships in over 40 countries around the world with 50 dealerships in North America.

Since the relationship with Väderstad began, Seed Hawk has been at "hyper growth" in terms of products, facilities and staff.

Seed Hawk manufactures tool bars that can be anywhere from 20 feet to 84 feet, and have tanks which range in size from 111 bushels to 800 bushels.

Seed Hawk also sells tillage equipment

The current facility acts as the warehouse, as well as the assembly bay. The process of cutting the steel, welding, painting, and assembling a Seed Hawk seeder takes place in this current building.

"With our largest tool bar, the 84-foot, we can do one and a half per day," Clarke says.

The addition will be finished in May and production in it will start in July.

The next phase of expansion will consist of taking the footprint of the new warehouse and creating an exact replica adjacent to it to the south, doubling the size and production.

Seed Hawk currently employs 250 with intentions of growing to 400 by 2016. "We have this continual thirst for additional people to come to our organization. That covers the entire gamut of skill sets. We have over 30 engineers and designers in our facility at Langbank, and the expectation is to grow that further as we move forward," Clarke said.

"What we struggle with is the remoteness of a business, where we are. We're a growing organization and employer of 250 strong from about 125 employees less than three years ago. We're growing rapidly and we'll continue to grow, but we struggle with both attracting and maintaining employees in a rural setting. It's a struggle for us as an organization at pretty much a hyper-growth, to continue the pace of employing people."

"It's about the towns engaging and being interested in growing with us. What we need is affordable housing for these people. Moosomin is the first one to come and ask us to present something," Clarke said.

Last month, Clarke presented at the Moosomin Chamber of Commerce. The focus was on Seed Hawk's expansion and the communities involvement with that.

"We see it as something that is ongoing. It wasn't so much an issue when we started because we were relatively small, but as we've seen rapid growth, we've kind of had to do this outreach thing with communities to help understand where we're headed so that they could do something

about it too.

"We project that through LEAN and the management of our practices with being efficient and more productive, we can increase our throughput and our output for our plant by 50 per cent on the current footprint, which is huge, but necessary for

us to be more productive than we are today," Clarke said.

"We see a very bright future for ourselves and for the community in which we work and live, and Seed Hawk is playing a big role in making that happen."





TransCanada officials were in Moosomin to provide an update on the Energy East proposal. Energy East would include a feeder pipeline from Cromer, Manitoba to the Moosomin compressor station, and a tank farm at Moosomin to store crude oil production from the Bakken oilfield.

## Project description filed for TransCanada's Energy East

TransCanada Corp. has taken the approval for its proposed \$12-billion, 4,600-kilometre Energy East oil pipeline by filing a project description with the National Energy Board earlier this month.

TransCanada wants to convert 3,000 kilometres of existing natural gas pipeline and build about 1,600 kilometres of new pipeline in Quebec and New Brunswick. It is expected the west-east pipeline would transport 1.1 million barrels a day of crude oil from Alberta to the Irving Oil refinery in St. John.

Also planned are new pumping stations, oil storage terminals and a joint venture with Irving for a new \$300 million deep water marine terminal.

The Moosomin area would play a key role in Energy East.

A tank farm would be built next to TransCanada's Moosomin compressor station northeast of town with the capacity to hold 1,050,000 barrels of oil.

TransCanada would also build a feeder pipeline from Cromer, Manitoba to the Moosomin compressor station, where the Bakken oil would be added to the TransCanada system to be piped to eastern Canada.

There would be a handful of permanent jobs at the tank farm, and construction activity related to the Cromer pipeline and the tank farm in 2015 and 2016.

TransCanada spokesman Philippe Canon said the project description is a summary description outlining the formal application which will be submitted imid-2014.

"The project description is a 140-page document, a brief resume of what we intend to do. In Mid-2014 we will file the actual application. We're still in line tuning."

We're in the open houses engaging with stakeholders and gathering information.

"We still have to do certain assessments out east, mainly in Quebec and New Brunswick. Generally the route we are going to take is the one that we wish to file to the NEB, but there may be some small changes."

He said the route of the Cromer pipeline is being finalized after talking with land owners. The route has changed slightly because of the location of oil wells and a water pipe. TransCanada is negotiating easements with landowners along the route, and will purchase land for the tank farm at Moosomin and for a compressor station at Cromer to power the Cromer to Moosomin pipeline.

"We're still in the process of looking at the route and talking to landowners. It's not an endeavor that is as big as what we are doing out east, but we're still in the process," Cannon said. "Much of the job is done, but there are some small things to finish up."

He said the open houses are an important part of the process.

"We're always happy to be able to talk about the project to people who have questions," he said. "It's an ongoing process. TransCanada is a company that reaches out to its stakeholders."

The route across the country has been narrowed down based on public consultation and engineering and environmental field work since early in 2013.

TransCanada has held meetings about the project in 500 communities and has met with 5,500 landowners in the six provinces through which the proposed pipeline will run—New Brunswick, Quebec, Ontario, Manitoba, Saskatchewan and Alberta.

Of the 155 First Nations and Métis communities consulted, TransCanada says 56 have signed letters of agreement so far.

*Continued on Page 6*

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## Project description filed for TransCanada's Energy East

Continued from page 5

"TransCanada is proud of the relationship we've built over the years with 60,000 landowners across North America on our oil and natural gas pipeline network. And we plan to keep that strong relationship with the new landowners on the Energy East pipeline project," said Cannon.

"Landowners have been and will continue to be informed and consulted. Not only throughout the regulatory process, but also with an open and transparent process throughout the whole project."

The document filed with the National Energy Board describes the environmental assessment process and provides preliminary information about the scope of

activities and the process.

If the National Energy Board gives its approval for the project, Cannon expects the pipeline to be in service in late 2018 for deliveries in New Brunswick and earlier that year in Quebec.

Energy East would take shipments of crude oil from two points in Western Canada—Hardisty, Alta. and Moosomin—and ship it to the Eastern refineries that currently rely on imported oil, and to an export position at St. John, New Brunswick. Western Canadian crude currently sells at a significant discount to the world price because of the lack of export options.



Above: An example of the diameter of a pipeline

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## TransCanada Energy East proposal:

# Tank farm construction slated for 2016-2017

BY KEVIN WEEDMARK

The construction of a tank farm at the Moosomin compressor station would be a two-year project involving about 150 construction workers at its peak, Moosomin Chamber of Commerce members heard Tuesday.

Construction of the 1.05 million barrel tank farm next to TransCanada's Moosomin Compressor Station would take place from the beginning of 2016 through the end of 2017.

At the same time, TransCanada would be building a feeder pipeline between the Moosomin Compressor Station and Cromer, Manitoba—just southeast of Kola.

The entire Energy East project is dependent on National Energy Board approval. An application will be submitted to the National Energy Board in 2014.

If the project is approved, the work in this area would be scheduled for just after another major pipeline project, Enbridge's Line 3 Replacement Program, which would involve replacing one line in Enbridge's system across southeastern Saskatchewan. That project would begin in 2015 and continue into 2016.

TransCanada stakeholder relations official Darren Paquin and tank farm project manager Cody Knorr spoke to a full house at the Moosomin Chamber of Commerce meeting Tuesday.

Paquin explained how Energy East will fit into TransCanada's system.

He noted that one of the pipes running through the Moosomin area has already been converted from natural gas to oil as part of the Keystone project—which now carries one-third of Canada's oil exports to the United States—and a second pipe would be converted as part of Energy East.

"Energy East is a 4,400 km project that will move 1.1 million barrels a day of crude oil from Alberta and Saskatchewan to refineries in Eastern Canada," Paquin explained. "Right now, 75 per cent of the oil refined in Eastern Canada is imported. Energy East would link Western Canadian production with eastern refineries.

"We're looking at a facility north of

town that would be a tank terminal. It would definitely create very important and diverse options for producers

TransCanada launched its consultation process on Energy East in April, will submit an application to the National Energy Board in 2014, and anticipates regulatory approval in 2015.

Paquin said TransCanada works hard to cause as little environmental impact as possible. "Our ongoing goal is to cause as little disturbance to the environment as possible," he said. "We adhere to the strictest environmental guidelines, because we want to preserve important natural and cultural features at each step.

"At Hardisty, in preparing for a pipeline project, we found an ancient buffalo pound. We then found pottery and a lot of ancient artifacts that are very rare to the area. We brought in First Nations, and we rerouted that pipeline to a different area to go around those sites.

"We actually do the studies and if something is found, we will go around it.

"We conduct extensive environmental studies, and we collaborate with local communities and aboriginal groups while collecting environmental data, and we re-establish the essential characteristics of land post-construction including equivalent land use."

He said that Energy East will be one of the most technologically advanced pipelines ever built.

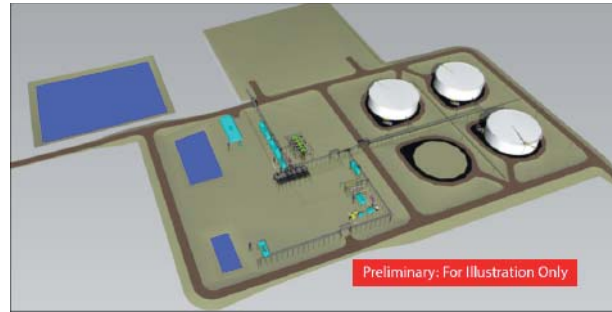
"It'll detect anything you can possibly imagine on this pipeline," he said.

"There will be safety valves every 30 km. The valves are continuously monitored, and any irregularities we take very seriously, and they will be checked out."

Knorr, who is project manager in charge of the terminals at Moosomin and Hardisty, explained the Moosomin facility would be a receipt and delivery terminal.

"The facility would receive Cromer crude for injection on the Energy East mainline," he said. "Product will be delivered via a 16-inch pipeline from the Cromer area.

"The tank terminal will be a new build



**Above:** An aerial view of what the Moosomin tank terminal component of TransCanada's proposed Energy East project would look like. The rendering is preliminary, as TransCanada is still in the planning stages and a proposal has not yet gone to the National Energy Board.

approximately 200 metres from the existing TransCanada compressor station. We will do everything we can to minimize the footprint and the environmental impact. The new construction will share some of the same utilities as the compressor station—power, water source, etc.

"The facility footprint will be approximately 100 acres, so about two-thirds of a quarter section.

"The facility will consist of three 350,000 barrel tanks.

"One of these tanks is 200 feet in diameter and 60 feet high."

The facility will include a fire protection pond and fire equipment.

Knorr said construction could begin soon after regulatory approval is obtained.

"Assuming regulatory approval in the fourth quarter of 2015, we would see construction start in the first or second quarter of 2016, and the project would be completed and commissioned in the fourth quarter of 2017.

"We would see sustained construction activity from the beginning of 2016 to the end of 2017. Our projected labor requirements would be a peak of 150 people."

The target in-service date for Energy East is 2017 for delivery to Quebec and 2018 to New Brunswick.

There will be a few permanent jobs at the Moosomin terminal once it is operating.

"There will be operational staff—the number of people I would guess to be five to six people during business hours," Knorr said.

"We will have some maintenance staff on hand, who will check on the monitors to make sure everything looks good, will walk the facility and will conduct routine maintenance on wearing parts such as pumps and valves."

TransCanada is also paying attention to security at the site.

"It will be a fenced facility, and we will have closed circuit cameras," Knorr said. "It's as secure as we can make it."



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#### Qualifications will include:

- Previous experience as a shop foreman is considered an asset.
- Journeyman Heavy Duty Mechanics ticket is considered an asset.
- Computerized inventory/work order system experience an asset
- Excellent written and verbal communication skills
- Strong organizational skills
- MS office experience
- Able to work with minimal supervision and as part of a team
- Must pass pre-access drug and alcohol testing required at time of hire.

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#### Primary Responsibilities will include:

- Responsible for parts transfers on system.
- Responsible for completing work orders once job is complete.
- Inventory counts yearly.

#### Qualifications will include:

- Previous parts/service experience an asset
- Computerized inventory/work order system experience an asset
- Excellent written and verbal communication skills
- Strong organizational skills
- MS office experience
- Able to work with minimal supervision and as part of a team

### COMBO VAC TRUCK OPERATOR

#### Qualifications will include

- Class 3A or 1A Drivers License
- Oilfield experience considered an asset.
- All oilfield tickets considered an asset.
- Must pass pre-access drug and alcohol testing required at time of hire.

### HOT OILER OPERATOR

#### Qualifications will include:

- Class 3A or 1A Drivers License
- Oilfield experience considered an asset.
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- Maintain large fleet of oilfield trucks and trailers
- All oilfield tickets considered an asset.
- Must pass pre-access drug and alcohol testing required at time of hire.

### LEASE OPERATORS

#### Qualifications will include:

- Operators with oilfield experience is considered an asset.
- All oilfield tickets required.
- Truck must be crude oilfield hauling ready.

*Lease Operators are paid on commission. Lease operators are paid by the 22nd on the following month for work performed. Spearing offers benefit plans for lease operators and lease operator drivers.*

**FOLLOWING POSITIONS  
AVAILABLE AT ALL LOCATIONS  
(PIPESTONE, WASKADA, MB, CARLYLE, & OXBOW, SK)**

### WINCH/BED TRUCK OPERATOR

#### Primary Responsibilities will include:

- Hauling company frac tanks to locations
- Hauling tanks on bed truck
- Misc hauling on flat bed trailer.
- Must pass pre-access drug and alcohol testing required at time of hire.

#### Qualifications will include:

- Class 1A Drivers License
- Oilfield experience considered an asset.
- All oilfield tickets considered an asset.
- Must pass pre-access drug and alcohol testing required at time of hire.

Spearing Service offers top wages in the industry and benefits. Lodging is available at all locations as needed. All positions are permanent full-time.

**Please mail, fax or email resume including drivers abstract for operator positions to the following:**

**PO Box 83, Oxbow, SK S0C 2B0 • Fax # 306-483-2910 • Email jobs@spearing-service.com**

# Looking for a change of pace?

Perhaps a more peaceful location to raise your family?

Look what we can offer in the Town of Virden!



The Town of Virden consists of approximately 3,500 people with an additional 12,000 people within a 30 mile radius and is growing. Located on the #1 highway 45 minutes west of Brandon, Manitoba, Virden has a lot to offer: a 1200 seat recreational facility which boasts a Junior A hockey team, MRCA Virden Indoor Rodeo and professional skaters, a swimming pool, hotels, grocery stores, clothing stores, car dealerships and much, much more.

*Tundra Oil & Gas Limited is Manitoba's largest oil producer, currently exceeding 25,000 barrels of light, sweet crude per day. Our oil and gas exploration company operates over 95% of our production, with core properties located within the Williston Basin in southwestern Manitoba and southeastern Saskatchewan.*

This is a very exciting time to be part of the Tundra team as we continue to grow. We are currently requiring:

## Field Operators Levels II and III QA/QC Integrity Technologist

Visit our website for  
specific position details.

### About Tundra Oil & Gas Partnership



Tundra Oil & Gas Limited is a wholly-owned subsidiary of James Richardson & Sons Limited, a private, family-owned company established in 1857 with operations in agriculture, food processing, financial services, property management and energy exploration.

Tundra's corporate head office is located in Winnipeg, Manitoba, where we commenced operations in 1980. Our field office in Virden, Manitoba oversees the operation of 2,000 wells while our office in Calgary, Alberta provides our geological, geophysical and reservoir engineering support. The Tundra family of companies also includes Red Beds Resources Limited and Tundra Energy Marketing Limited.

To learn more about us, we invite you to visit:

[www.tundraoilandgas.com](http://www.tundraoilandgas.com)

A comprehensive compensation package awaits the successful candidate, which includes a competitive base salary, benefits, and a company matching Group RRSP plan. Interested candidates are invited to apply in confidence via our website [www.tundraoilandgas.com](http://www.tundraoilandgas.com) by **April 25, 2014**.

*We wish to thank all applicants for their interest, however, only those selected for further consideration will be contacted.*