

THE WORLD- Spectator

TRIBUTE TO Small Business

Small Business is the backbone of our communities

Small businesses are a vital part of the local economy. Every small community has businesses that play an important role in making that community what it is.

Small businesses support local groups and organizations, they pay the taxes that keep your community going, they employ your friends and neighbors, and they provide the services you need.

They create jobs

Small businesses have a huge impact on the job market. While some people think of large companies creating the majority of the jobs in Canada, that simply is not the case.

In fact, small and medium sized enterprises give 9 out of 10 Canadians in the private sector their jobs. Small businesses alone provide 67% of all jobs in Canada. These jobs give individuals buying power, allowing them to support other small businesses and keeping our economy running.

They improve communities

There are over a million small businesses in Canada.

The money those businesses make does not just have an impact on the country; the companies also pay municipal and education taxes.

Those taxes provide a lot of money that is then used

to support the communities where these businesses are located.

They are a big part of our economy

The vast majority of businesses in Canada are small or medium sized businesses. They in fact make up 99% of all the businesses in the country.

These businesses also provide 38.4 per cent of Canada's gross domestic product (or GDP) and make up 30% of their provinces' GDPs on average. That is a lot of money generated by small businesses!

They fuel innovation

Over 1.2 million Canadians run small businesses. That is partly because Canada is, according to

The World Bank, the third easiest country in which to start a business. All these businesses increase the country's innovation. Entrepreneurs come up with new products, services, and even ways of working.

This level of innovation—and support for innovation—pushes businesses of all sizes to be creative and to work hard to always improve their offerings.

They can grow

Just because a business is small today does not mean it will stay that way. There is always the opportunity for it to grow into a large business. This growth then helps Canada develop its own large companies, keeping it competitive on the global stage.

Backbone of small communities

Small businesses are an important part of our

overall economy, but they are even more important in our small communities. Look through this section

and see some of the small businesses that support our communities!

Proud to support our small businesses who keep Saskatchewan growing.



Steven Bonk, MLA
Moosomin Constituency

306-435-4005 • stevenbonkmla@sasktel.net



Thank You

to all our small businesses for your dedication to serving our communities.



Daryl Harrison, MLA for Cannington
(306) 443-4400
canningtonconstituency@sasktel.net

Thank you!
TO SMALL BUSINESSES
THE BACKBONE OF
OUR COMMUNITIES.

CATHAY WAGANTALL, M.P.
YORKTON—MELVILLE
CATHAY.WAGANTALL@PARL.GC.CA

Thank You

to our small businesses!

We acknowledge and appreciate your contributions to our communities



Dr. Robert Kitchen MP
Souris-Moose Mountain



1-866-249-4697 • www.drrobertkitchen.ca



Moosomin Sports Excellence

Moosomin Sports Excellence is a brand new business that opened its doors on October 13. The business is located at 903 South Front Street in the former liquor store location in Moosomin. The business carried everything from clothing and footwear, to a wide range of sporting good equipment and accessories.

Operated by Angela and Chad Hales, in partnership with Keystone Sports Excellence out of Portage la Prairie, both Chad and Angela said they knew the town needed a sports store when their daughter ruined a running shoe one day and they had to drive to the city to get her new shoes.

"We moved back from Okotoks, Alberta and our daughter Jayda blew a pair of sneakers, and we couldn't get sneakers in town," says Chad. "So we had to load up that Saturday because she needed them for Monday for school and we drove to the city and I said 'this is crazy, there should be a place where you can buy sneakers.' And the same with hockey sticks. Jayda's in hockey and if she breaks a hockey stick you have to order it online."

"We had a partner come to us and we had kind of kicked around the idea of a sporting goods store but we weren't in the position to start one ourselves," says Angela. "So when it was brought to our attention, I was asked if I wanted to manage a sporting goods store, but I had the Urban Market at the time so I was like 'Well, I don't know. I'll have to



Angela Hales in front of the footwear area at Moosomin Sports Excellence

think about it.' Then we discussed it and thought it was a great idea. We wanted to find a partner with a sporting goods store as well, and Chad grew up with Kelly Funk and Ryan Harrison, the owners of Keystone Sports Excellence in Portage, and it all started to come together."

"We did our research and the best way to get started with a store would be to partner with somebody that's already

in the business," adds Chad. "So with me knowing Kelly, and I went to school with Ryan too, I called Kelly and we had a few conversations back and forth and then we kind of got the ball rolling. The building was available so Ryan and Kelly came out for a visit, and how the store was laid out was kind of what they directed us towards, because with them having a store in Portage, they kind of

knew what it should look like and so that's pretty much what we went with."

Kelly Funk, one of the owners of Keystone Sports Excellence, says Moosomin has been on their radar for a while.

"Moosomin is a busy community, it's a country community, and usually country people are loyal to you, so you can make some relationships and, ideally, Moosomin owners are going to be very successful down the road. We have no idea how long Portage will be involved, but we'll be involved until there's no need for us."

"It's amazing because most of this business was leaving the community. Things like the jersey business was going to Brandon and now we've brought that back into the community."

Angela says people in the area have been looking forward to seeing the store open.

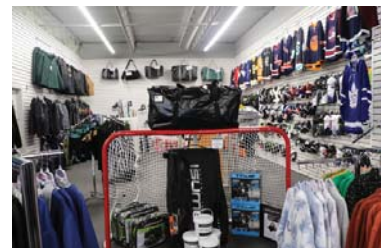
"Everybody's pretty excited. I kept hearing, 'When are you opening?' So there's been a lot of interest in the last little bit waiting for us to open. We're getting questions like, 'When are you open because I need hockey stuff for my children?' They don't want to go to the city if they don't have to, which is fantastic. We will get a lot of community support which is amazing and Moosomin is definitely good for supporting local."

"We want to be here for the community," says Chad. "So if someone doesn't see something in our store and that's what they want, we want to try to bring it to town."



MOOSOMIN SPORTS excellence

- Clothing
- Footwear (running & walking shoes, work boots, winter boots)
- Hockey equipment
- Curling equipment
- Skating equipment
- Custom apparel, custom engraving & etching
- Team & corporate merchandise and apparel
- Snowshoes
- Accessories
- Hats, toques and mitts
- Jerseys
- Skate sharpening
- Pickleball



903 South Front Street (former liquor store)
Moosomin, SK • 306-435-1777
moosominse@gmail.com



Hours:
10 am - 6 pm Monday to Friday
10 am - 5 pm Saturday
Closed Sundays



Glasser's TV Service

If there's anything a person needs in the way of electronics and other unique items, Glasser's TV Service in Moosomin is the place to get it.

From cellular services to computers and tablets, audio equipment, televisions, cameras, and technical support and service, Glasser's TV Service is one of those unique small-town businesses that provides such a wide range of services and products that almost everyone living in the area will have visited the store for something recently. The business also sells Traeger grills, hot tubs and saunas, among its long list of unique items.

The business has been around since 1978 when it was started by Wayne and Carol Glasser, who ran it for years along with their son John Glasser. The business started primarily as a TV sales and repair business, then got into computers in the 1980s, and then cell phones later on.

John officially took over the company as owner from his parents in late 2021, although his parents are still heavily involved in the day-to-day operation of the business, especially his mom Carol who still spends much of her time on the sales floor providing customer service.

"I think taking over was always the plan," says John. "I grew up here. I grew up in the store and I grew up in town. It's tough to leave. I left Moosomin twice and came back."

Why did John decide to take over the business from his parents?



John Glasser with a sauna and some of the Traeger grills that Glasser's TV Service sells. Both are newer items that the business has added to its inventory in recent years.

"Community is huge, and the local support here is fantastic," he says. "As far as the business goes, we've got a very successful business. We work hard at it and it's profitable and that's a good thing."

"We pride ourselves on our customer service and making sure that everyone is happy. I watch Carol—she does a fantastic job at customer service, and that's going to be me trying to replace that. That's a big

thing."

Today Glasser's TV Service has 13 staff and serves a large area of Southeast Saskatchewan and Southwest Manitoba. John says the business has customers all the way down to the U.S. border in both provinces, as far west as Regina, and as far north as Langenburg.

While SaskTel cellular services keep the staff hopping on a daily basis as one of the most consistent parts of their business, John says they are always looking for new and interesting items to add to their inventory. Hence the introduction of Traeger grills, hot tubs, and saunas just recently, as well as a new massage chair.

"That was one of the things that dad always tried to do was look for the new thing," says John. "If something isn't moving, try to bring something new in."

"The consistency is always the cell phone stuff, that's not going to go away. It's busy—the traffic at those four cellular service desks is steady."

John says he's excited to see where the business will go as the years pass.

"I hope it stays the same or similar, and we are going to have to find more things to sell," he says.

"Everything is changing. Our lives evolve and we need different things or there is a new thing on the market. In the electronic business sometimes that's an easy demand to meet and sometimes that's really hard."

"I'm excited to see where we will go."

Panasonic

Massage Chair EP MAG3K

\$6999.99



Automatic Intensity Sensor
intelligently adjusts applied pressure for maximum comfort

Intuitive Computer Control
allows for excellent responsiveness to replicate intricate Shiatsu techniques

High Speed Digital Control
for the accurate replication of multiple professional massage techniques

Panasonic's Unique 3D Massage Technology
uses a high performance brushless motor and allows the rollers to move up & down, left to right and front to back

GLASSER'S TV SERVICE

Open Monday to Saturday 9 a.m. to 5:30 p.m. • Moosomin, SK • (306) 435-3040
www.glasserstv.com • www.facebook.com/glasserstv



Pharmasave Moosomin

If there's one business that makes customer service and giving back to the community a main pillar of doing business, it's Moosomin Pharmasave.

Owner Darcy Rambold was born and raised in Moosomin, and after graduating from the University of Saskatchewan with a Bachelor of Science in Pharmacy degree in 1992, he was hired as a staff pharmacist by Morgan Adam, the former owner of Pharmasave, in May of 1992. In April of 2001 Darcy purchased the store from Morgan.

Since then he has completed two major renovations of Pharmasave, which included an addition to the back of the store to enable expansion of the dispensary in 2009, as well as a total face-lift of the store front in 2012.

In 2014, Darcy purchased the former site of the Moosomin World-Spectator at 624 Main Street in Moosomin, and after a thorough renovation of the building, the Pharmasave Wellness & Mobility Centre opened for business in August of 2014.

Darcy then purchased the building which housed the Sears outlet and McNaughton Furniture located at 601 Carleton Street in Moosomin in 2017. This building became the Pharmasave Wellness & Mobility Centre Showroom.

Pharmasave is a retail pharmacy that has always focused on customer service. It employs four licensed pharmacists to serve your prescription needs in an effective and timely manner.

The business offers free delivery—daily delivery within Moosomin and twice a week to the communities of Maryfield and Wawota.

It also provides prescription services to two Long Term Care facilities—the South East Integrated Care Centre in



Darcy Rambold, pharmacist and owner of Pharmasave.

Moosomin and Deerview Lodge in Wawota.

Pharmasave Moosomin is a full line retail pharmacy, featuring an extensive line of over-the-counter medications, vitamins and herbal medications, cosmetics, giftware, greeting cards, electronic gift cards, health and beauty products, books and magazines.

Pharmasave is a proud supporter of the community of Moosomin, and over the years has made donations toward: The Town of Moosomin recreation facilities; Pipestone Hills Golf Club; Moosomin Curling Club; Moosomin Fig-

ure Skating Club; Moosomin Minor Hockey; Moosomin Rangers Senior Hockey team; Moosomin Generals Football Club; Moosomin Rodeo; Moosomin and District Arts Council; Creative Vision Productions; Moosomin & District Music Festival; Moosomin Community Band; Moosomin Community Theatre; Southeast Integrated Care Centre; Cobblestone House; Moosomin Thrift Store; and MOTOH (Moosomin Organization for the Transportation of the Handicapped)

The Pharmasave Wellness & Mobility Centre is a full-line Home Health Care Store that offers power lift chairs, adjustable electric beds (including mattresses), wheeled walkers and rollators, electric scooters and wheelchairs, crutches, walkers and wheelchairs for sale and rent, home and bathroom aids, including grab bars, raised toilet seats, bath benches and pillows.

You can also find sports medicine supplies (KT Tape, athletic tape), pain therapy items including hot/cold pads and TENS therapy units, compression stockings which feature custom fitting by a certified fitter, an extensive line of athletic and orthopedic braces, including custom fitting by a certified Athletic Therapist, and exercise equipment such as resistance bands

and tubing, weights, and exercise poles by Urban Poling. The Wellness Centre also sells footwear, featuring the Clarks and Merrill brands with a focus on casual, hiking, running, boots, sandals and slippers.

It also has a Kodak Photo Kiosk for printing photos from your camera, smart phone or USB drive, a wide variety of giftware items such as salt lamps, essential oils and lamps, electronic gift cards, and light Therapy for SAD (Seasonal Affective Disorder).

LIVE WELL WITH
PHARMASAVE
Your Locally Owned Hometown Pharmacy

PHARMASAVE
Wellness & Mobility Centre

630 Main Street
Moosomin, SK
306-435-3345

624 Main Street
Moosomin, SK
306-435-4330

pharmasave.com/moosomin



Parkland CPAP Services Inc.

The importance of screening for sleep apnea and its impact on your health

Have you noticed you don't feel rested? Perhaps you wake with headaches or a dry mouth. Does anyone complain they can't sleep because of your snoring? Perhaps it's time to consider screening for sleep apnea.

Obstructive sleep apnea is a potentially serious medical condition where the muscles in your upper airway, back of the jaw and tongue relax too much, collapsing and blocking the airflow. Your body is trying to breathe but it can't. Anyone, including children, young adults and women can have apnea, but you are at higher risk for this condition if you are overweight, male, and older than 50.

If you have diabetes or high blood pressure, screening is highly recommended as sleep apnea is a major cause of both. Over time, it causes conditions such as heart attack, stroke and even Parkinson's and Alzheimer's disease. Poor sleep health and hygiene leads to numerous struggles in your day-to-day life, including increased risk of work-related injuries and even car accidents. When your body isn't getting the airflow and oxygen it requires, both your brain and body suffer increased stresses.



Dee Mudkins and Suzanne Rotteau with Parkland CPAP Services in Moosomin.

If you have concerns and wish to be screened, speak with your physician or nurse practitioner as a referral is required for testing. Screening is now easier than ever and can most often be done at home,

in your own bed, over just one night. A 15-minute consultation is all it takes to learn how to wear and use the device, and equipment is returned the following morning.

A respirologist specializing in sleep medicine interprets the screening and, if CPAP therapy is required, our knowledgeable staff is prepared to equip you with everything you need.

CPAP machines do not provide extra oxygen but pressurize the room air, delivering therapy via a mask. This pressure helps to keep the airways open so you can continue to breathe properly. Your body can then better circulate oxygen and focus on healing, giving you the restorative sleep needed to improve daily functions.

Once therapy begins, many people report deeper sleep with less tossing and fewer trips to the washroom during the night. Most daytime symptoms such as morning headaches, foggy concentration, irritability, and dry mouth are gone. Patients feel more rested and have the energy to get through the day, once again enjoying their lifestyle.

Untreated sleep apnea causes many other health conditions. At least 20 per cent of the population is afflicted with this illness. Screening is quick, easy, and effective. Treatment is designed to be simple and quiet. Our clinicians spend time educating and informing you so you can be hands-on with your own therapy. Staff at Parkland CPAP Services are here to help every step of the way, ensuring successful treatment so you can feel and function at your best.

Locally Owned & Operated

Parkland CPAP Services Inc.

Providing High Quality, Accessible & Affordable Health Care to Rural Saskatchewan

FULL-SERVICE SLEEP CLINIC OFFERING:

- Level III sleep screening for sleep apnea (physician referral required)
- CPAP / APAP machines and accessories
- CPAP masks and mask parts
- CPAP Cleaning Products
From specialty soaps, CPAP wipes and hose brushes to sanitizing machines like the LUMIN.
- CPAP pillows and sleep apnea education.

www.parklandcpap.ca • Email: moosomin@parklandcpap.ca
621 Main Street, Moosomin, SK | 306-434-LUNG (5864)



Dyke's Water & Ice

Dyke's Water and Ice got its start in July of this year when Gary and Nicole Dyke purchased Decker's H2O in Rocanville from Barb and Brian Decker. The business provides purified reverse osmosis water and ice to Southeast Saskatchewan and Southwest Manitoba, including delivery services around the region five days a week.

Currently the business is running with five staff in addition to Nicole, who runs the operation.

"On any given day there's probably roughly 300-340 jugs of water that leaves our store by 9 am," says Gary Dyke. "So that's really good business."

"It's really interesting and there's a lot of work there—a lot of manual labour to learn the process but we're learning it. We want to continue to learn it and grow. The key is the experience of the staff that was there. We have some people that have been there for 10-plus years or six or seven years."

"They know everything and they've seen it all. So if an issue comes up, we ask them, and they've seen it and know how to handle it and we can make a plan that way."

Gary says they were excited to take over the business.

"It's something we've talked about for awhile of taking on that type of business. It kind of went together with our other business, Details Car Wash and Laundromat, and the auto detailing."

"They sold it at an auction, so it happened very fast—quicker probably than we were expecting for it to happen. But it was just something that we thought would tie in well with our other business and the volume of water that we sell is substantial. When you're in the town of



Rocanville and you're selling 1,500 jugs or more of water a week, that's a substantial amount of product."

Gary says he hopes the business continues to grow.

"We're looking into expanding. One thing that I want to look at is that when we go to these other rural towns, we want to look at depots like we have here with Glasser's on Main Street in Moosomin. We currently have depots at Wallin's grocery store in Langenburg, Rob's Place in Binscarth, Tantaloon Co-op, McAuley Country Grocery, and Carlton Trail Regional Park during the summer months. We haul them water and they sell it, so every

two weeks we stop in there and haul the water. We want to go that route into towns so people can still get it even if we miss them on the road or they weren't home. Then they can still go to that town and grab a jug. And if they're in the store I'm hoping that they'll come in and buy something else. They come in to grab a jug of water but they're hopefully buying something else from that location, so it makes it beneficial for these other businesses to have this in their stores as well."

"We're going to continue to deliver, and we do on the farm delivery and in town delivery. A lot of it is a structured route and they just phone in and we add it onto the list. So we say, 'Hey, we're going to be in Langenburg next Wednesday.' So they know that they're on the list and we're coming. That's how you want to continue to grow, and we'll come right to your house—there's no issue that way."

"It's a fun business to be in, really. You're delivering a product that people need and want."

"We want to provide the same good service that Easton's did, and that Barb and Brian Decker did. Now that we're there, that's what we want to do too."

Gary says he and Nicole look forward to being part of the growth that is happening in the region.

"In the region I think there are opportunities. People need to drink water. Not everywhere has good quality tap water so they need to get it from somewhere and we're hoping it's from us at the end of the day. The nice thing about us is that we'll bring it right to your door."

"The biggest thing is that we're here to provide for the communities and want to grow. As long as the water keeps running out of the tap, we'll keep bottling it."



Dykes Water & Ice is located in the Mane Tain Your Liquor Store (formally Decker's H2O) at 122 Ellice Street, Rocanville, SK

Water is processed by REVERSE OSMOSIS, CARBON ABSORPTION, MICRON FILTRATION

Delivery available in SK & MB Monday -Friday

3 Gallon or 5 Gallon Jugs Available

306-645-2828 • dykeswaterandice@gmail.com



Community Futures Sunrise

Whether you're an existing business or have a business idea, being an entrepreneur is never without its challenges and opportunities.

Finding the right help to overcome those challenges or move forward on new opportunities can be hard, but it doesn't have to be.

Community Futures Sunrise is a source for advice, support and loans in Southeast Saskatchewan. The organization supports the development of the regional economy with training, financing and expertise to take business ventures to the next level.

"We offer business planning assistance, business coaching and useful templates—all at no charge," says Andria Brady, general manager.

"CF Sunrise also provides financing options for businesses of all sizes. We are a developmental lender, meaning we provide more customized, flexible lending services than traditional financial institutions."

Leanne Porter has joined the CF Sunrise team as the organization's new business development officer.



Leanne Porter



Leanne brings 25 years of lending experience to her role.

From the Wawota area, Leanne and her husband own and operate a mixed farm and ran an oilfield business for eight years.

Today, she's using her passion for small

business and farming to help southeast Saskatchewan entrepreneurs realize their business goals.

"I am committed to supporting rural Saskatchewan and am excited to be part of Community Futures Sunrise," says

Ask Community Futures Sunrise about the GO Digital SASK program.

GO Digital SASK provides you with the tools and guidance needed to adapt and excel in the digital age to increase sales and propel your business forward.

Leanne.

"I have always admired the drive and creativity of small business owners and look forward to being able to provide advice, assistance and support to these businesses going forward."

CF Sunrise has locations in Moosomin and Weyburn. Their locally focused advice and programs can help you succeed today and in the future.

See what CF Sunrise can do for your business idea or existing venture. **Learn more at cfsask.ca/sunrise.**



GO Digital SASK

Community Futures Sunrise

806 Broadway Avenue, Moosomin, SK

306.897.8855

11 - 3rd Street NE, Weyburn, SK

306.842.8803

info@cfsunrise.ca • cfsask.ca/sunrise





Copper Ridge Construction

Copper Ridge Construction is a true success story. The business got its start in 2014 primarily as an insulation company and today the company has grown significantly since its simple beginnings.

Because of the growth and expansion of the business into larger construction projects, the company has recently changed its name from Fine R Spray Insulation to Copper Ridge Construction to better fit the scope of their work.

The company is owned by Jared and Deni McNary, and today employs many community members.

"Jared graduated high school and got his diesel mechanic ticket, and then he came back home to farm and got a job at the mine. And while working at the mine he worked on his carpentry ticket," says Deni, explaining the history of the company.

"He's always looking into new ideas, and he came across spray foam insulation. He bought his first spray foam rig in Chicago. He and I drove to Chicago for a day in 2012 to pick it up.

"We started out as a spray foam company. Jared was still working at the mine and he continued to work at the mine until 2014. So we came up with Fine R Spray Insulation to highlight the excellent R value spray foam insulation provides.

"Once he quit the mine, with the carpentry and concrete demands in the community, Jared with his Red Seal Carpentry ticket and his concrete experience saw an opportunity to diversify.



"So it's been long overdue that we change our name because the vast majority of our business is now construction and concrete, but we still have several spray foam units and continue to do insulation as well.

"We specialize in mostly commercial construction and ag construction like shops and concrete. We do concrete pads, whether it's for a farm shop, commercial shop, a basement, or ICF. And we do spray foam insulation, the majority in large shops, whether ag or commercial, and a little bit of residential."

Today Copper Ridge Construction does business within a 100 mile radius of the Moosomin area and beyond.

"I'm pleased of our growth," says Deni. "Our greatest strength is adaptability. We are future focused and solution oriented.

"Our hopes for the future are to provide quality construction, concrete, and spray foam services to our community. We are happy to be living in the Moosomin area which continues to grow year after year. It's full of good, hardworking people which is evident through those we employ, the local suppliers we work with, as well as our customers."

Left: Jared and Deni McNary, owners of Copper Ridge Construction, and their children Briar and Briggs.

Copper Ridge

CONSTRUCTION INC.

CONCRETE, CONSTRUCTION
SPRAY FOAM & COATINGS

"We build everything from start to finish"

306.434.9001
copperridgeinc.com

Wapella, SK
info@copperridgeinc.com





Redvers Ag & Supply

Redvers Ag had its beginnings in 1951 when Ole Dangstorp started a seed cleaning business and Esso diner.

Today, Redvers Ag is owned by Perry Dangstorp, the great-grandson of Ole. Perry took over the business from his father Brian in 2014.

Redvers Ag specializes in sales, parts and service for the Kubota, Versatile, MacDon, Degelman, and Seedmaster lines of equipment.

There are nine people on staff and the business serves customers from within a 90 mile radius of Redvers.

Perry says he's proud of how the business has earned support from customers around the south-east corner of Saskatchewan.

"I'm proud to be part of the community," says Perry. "We have very good support from all of the surrounding communities around Redvers. A lot of people drive a long way to do business with us, and

you feel like you are doing the right thing if people are coming to your business from around the region.

"I enjoy dealing with all of our customers."

New dealership set to open soon

There are exciting new changes coming to Redvers Ag, which is set to start moving into a new 6,000 square foot dealership on December 1, with plans to be open at the new location in the new year.

The new building is located on the same property as the current dealership at the junction of Highways 8 and 13. The new building will be located directly west of the old building, and will consist a sales area and show room. Redvers Ag will continue to use its 10,000-square-foot mechanics shop for the mechanical work it does.

"We've been in the same store for 70 years and it was long overdue," says Perry. "Then when we got the Kubota line, it



The new Redvers Ag dealership at the junction of Highways 8 and 13 in Redvers.

just seemed like the timing was right. It probably was something we should have done a long time ago. When we added Kubota, we knew it was time."

Perry says the new location cements Redvers Ag's

commitment to doing business in the Redvers area.

"It shows our commitment the area—people know we are going to be in business, people know that for the long-term we are going to be here," he says.

"It's also easier to retain staff and get staff working out of a new facility."

While Perry says he doesn't know what the future holds for Redvers Ag, it's important for the business to continue to grow.

"Just recognize opportunities and always try to grow your business," he says. "Five years ago, if you had told me we would be where we are today, I probably wouldn't have believed you."



Redvers

AG & SUPPLY LTD.

Redvers, SK • Corner of HWY 8 & 13 • 306-452-3444
redvers.agricultural@sasktel.net • www.redversag.ca



Your local Kubota Dealer

Moving into our new building soon!



Whitewood Outdoor & Pet Supplies

What began in a 700-square-foot building on Whitewood's main street in 2007 has expanded to what is now the 2,500-square-foot home of Whitewood Outdoor and Pet Supplies.

For business owners Andrea and Calvin Wasmuth, it has meant three moves since their grand opening in 2007, having gone from their original building to their second just one and a half years after opening and spreading into 1,800 square feet of retail space. Six years later, when the building next door became available, they made their move into their current building.

"When we first started thinking about what kind of store to open," owner Andrea Wasmuth said, "we wanted to offer something that wasn't offered in Whitewood and area and that's why we went with the idea of an outdoor and pet supplies type of store."

"I had no retail experience," Wasmuth chuckled as she recalled the decision she and her husband made at that time. "I went from daycare to retail and it was a big learning curve."

Trying to find suppliers was the biggest challenge in those early years, as well as learning the business, according to the



Andrea and Calvin Wasmuth, the owners of Whitewood Outdoor and Pet Supplies.

Wasmuths.

Today, the store offers an extensive selection of outdoor supplies, including camping

supplies, guns, ammunition, fishing supplies, pet food and pet supplies, winter mitts and outerwear. There's also a great

selection of footwear for all ages, work boots and work wear.

Both Calvin and Andrea say two of the biggest challenges for

them was figuring out what people wanted and what sells and what doesn't.

While a global pandemic has added to the challenges of getting supplies and seeing substantial increases in shipping costs, Covid has also caused more and more people to choose to find things to do closer to home and that has meant increased customer traffic.

"Customers are often shocked to see how much stock we have," Andrea said. "They walk into the store and can't believe the selection they have to choose from."

The Wasmuths can look back over the past 15 years and are very proud of seeing just how much they have grown.

"It's encouraging," Andrea said, "to see where we've come from and how much our customer base has grown."

They are also drawing from a bigger area than ever now, and as more and more people see just what they have to offer, they look forward to being able to meet the needs of their customers. The toughest thing may always be in knowing what to order, but the Wasmuths are up to the challenge and plan to continue serving their customers as best as they can.



702 LALONDE ST. · WHITEWOOD, SK

306-735-2560

TOQUES

MITTS

Hunting Supplies

SK made pet food

Pet toys & Pet products

Guns, Ammo & Hunting Supplies

Outdoor supplies

Footwear & Workwear








Virden Ag & Parts

When Virden Ag & Parts opened its doors on September 9, 2020, the idea was to fill a gap in the local business market.

Owned by Matt and Gennifer Hipwell—who also own the firearms business Wolverine Supplies in Virden—the idea for Virden Ag sprang from a discussion among the management team at Wolverine Supplies about where to go next—expand the services that Wolverine Supplies offers or do something else.

Matt Hipwell says they opted to do something else.

“We talked about diversifying Wolverine Supplies and broadening the spectrum of products it sold, and I took the view of no, let’s leave this sandbox and find a new sandbox, and asked what does the area need locally? Four of the six sitting around the table were also involved in the agriculture industry, and there was a gap there for parts. Because of losing Morris Sales and Service earlier that year, customers now had to travel to Moosomin, Shoal Lake, Brandon, and Reston for agricultural parts.

“It was identified as a local void in the market.”

With that Virden Ag was born, and it has grown ever since.

The business started out selling ag parts, and shortly after got into the rental business. Today short-line sales and service are also a growing part of the business.

“It started with the parts side, and shortly after the rental side of it came up and it was more for pieces of agriculture equipment that some farmers don’t need all the time,” says Hipwell. “It started off with manure spreaders. Livestock farmers only need them seasonally, they don’t need a big expensive piece of equipment to only use a few times a year. And then next was high speed tillage equipment—it has become an important part of our mar-



ket.

“What we were looking for was products that complemented others in the area, or where there was a void in the area. So we took on Stihl lawn and garden. There was no local Stihl dealer. That was the first big name brand we started to carry, and that was also a product line that gave every home owner a reason to come see us. And then we added other short line equipment—Farm King, which is a brand synonymous with farmers all over the area in grain handling and haying equipment, Bednar Tillage Equipment, Hustler Livestock feeding systems, which offer a lower cost, energy efficient ways of feeding hay and silage to your livestock, JBS manure spreaders and silage wagons.

“We were also looking for a tractor line and that’s where

Kioti tractors came in. Kioti offers a wide range, from the acreage owner up to any size of farmer who wants that chore-sized tractor. We also carry Mandako landrillers and tillage equipment, and Cub Cadet garden tractors and zero turn mowers.”

In December of 2022, the business moved into a new 6,000-square-foot facility located on 14 acres north of Virden in the industrial park. With the expansion came additional staff, including a journeyman ag mechanic and an apprentice mechanic on the service team, and another administrative support staff.

“The expanded location has allowed us increased visibility and to better display our product lines for our customers,” says Hipwell. “The service side is also growing steadily being in our expanded location.”

Hipwell says Virden Ag services an area that ranges as far north as Riding Mountain National Park, as far south as the U.S. border, as far east as Carberry, and as far west as southeast Saskatchewan with some of their lines.

Hipwell says he’s most proud of the business’ ability to provide community support and a much needed service to the local area.

“Local community support is the biggest thing that springs to mind,” he says. “Our customers are glad we are here because they want the option to shop locally. And we are happy to be able to provide products that were lacking in our market.”

What does the future hold for Virden Ag?

“We’re always looking for something new or different that the area can use in the way of agricultural related products,” says Hipwell.

“I think there is always potential in our agriculture sector in Western Manitoba and Eastern Saskatchewan.”

VIRDEN
& PARTS

136 Anson Street Virden, MB
Tel: (204) 748-4469 www.virdenag.ca

KIOTI

HUSTLER

JBS EQUIPMENT

BEDNAR





Hearing & Wellness By Porchlight



Hearing & Wellness by Porch Light has successfully opened and has been operating at 220 Broadway Ave in Moosomin since November 1, 2022. Bonnie Riffel, BC-HIS, states "Operating out of my home has given a

warm, welcoming feeling to my patients. People seem to be more relaxed and comfortable when they come in."

Bonnie has always felt a connection to those from the smaller commu-

nities and after 17 years of working in Regina or on the road out to Yorkton, Melville and Carlyle, she was excited to return to her hometown of Moosomin to bring a much needed service to those who struggle

to travel to the larger centers.

Not only does Hearing & Wellness by Porch Light offer the latest in hearing aid technology from multiple manufacturers, but they also offer services such as cleaning and maintenance of hearing aids, and aural rehabilitation and counseling for those struggling even with the use of amplification. We also offer in-home services for those who are unable to travel, amplified listening devices for safety and security, industrial screening and hearing conservation programs, and hearing protection for a multitude of activities.

If you have any questions, feel free to contact our friendly staff at 306-435-2500. We can help you over the phone or schedule an appointment for a consultation.

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Zaylie Furniture, Appliances & Cabinetry

Zaylie Furniture and Appliances opened its doors in Moosomin in April 2017, and since then. Owners Wayne McGonigal and Arvelle McGonigal haven't looked back.

The store sells furniture, appliances and mattresses and lots of home décor at their location at the corner of Broadway Avenue and Gordon Street.

"Wayne came to me with the idea and said we should do this, and I was like you're crazy," says Arvelle. "And then we dropped it for a while, and then he brought it up again. We just saw a need for it in town, and we both like being our own bosses."

"I have a bit of an entrepreneurial spirit, and this kind of store was missing in Moosomin," says Wayne. "Because Arvelle had her part time Funky Junk store (which refurbishes previously used furniture), this just seemed to fit into that. You could meld the two together, and do them both."

"We like being our own bosses and this was something other people said was missing in Moosomin. And with her doing Funky Junk we thought it was a good combination, and it just kind of went from there."

Since opening the new business, the couple say they have no regrets.

"It has been awesome!" says Arvelle. "We are happy with it. It has actually been way busier than I thought it would be, and we get new people in here all the time."

"We don't regret a thing, that's for sure," says Wayne. "The first time people are in, we hear 'wow,' or 'it's bigger than we thought,' or 'you have lots of stuff,' or 'you do such a good job of setting things up.'"

"We still get a lot of people who come in the first time and are shocked that it's so nice," says Arvelle. "so that's nice to hear, especially from reps who come out of the city. We provide not only just furniture and appliances and mattresses, but we always get a lot of people saying we have unique pieces too. And I think that's where my Funky Junk kind of comes in to help a bit."



Wayne and Arvelle McGonigal, owners of Zaylie Furniture and Appliances

Both Wayne and Arvelle say being an independent furniture store allows them to pick out unique pieces for their store.

"Nobody is telling us what we have to put on the floor here," says Arvelle. "So that's where we have some of the more unique pieces and different pieces that you don't see in the cities."

"I think in the big picture, what separates us is that we have not only the product and it's set up nice, but we have small town service. I know that's a cliché but it's true!" says Wayne. "I just think we have better service. If someone wants Arvelle to come over to their house two blocks over and have a look, then she will find time to come over there!"

"I feel like we have what the city has, but we just provide more personal friendly service. We want people to be happy when they are done!"

Arvelle and Wayne say they have served customers from a wide area around Moosomin, and their customer base appears to be growing. So is their store.

"We keep expanding our inventory, there are lots of new lines and Canadian Made companies available. We have more on the floor, and more storage space now."

What do they hope for the future of their business?

"I'd just like to see us have our name out there so people aren't automatically thinking 'we need a new bed, we should head to Brandon,' or 'we need a new fridge and we should pull up the internet and see what's at Home Depot,'" says Arvelle.

"I think the goal is to have an area of, say 90 miles where, when they think of furniture or appliances or bedding, Zaylie's is the first thing that pops into their heads," says Wayne. "In our little area we want to be the name that people talk about when it comes to furniture."

"So I think we have to keep doing what we've been doing, bringing in good stuff, looking after the customers, and offering competitive prices."

We have good product, we have knowledgeable staff who can help you out—and we won't forget about you after you have bought from us."

New to Zaylie this fall is cabinetry. Arvelle is ready to help plan and design the kitchen of your dreams. Working with Superior cabinets which are manufactured in Saskatoon. Cabinetry is also so much more than just a kitchen. We can help with bathroom vanities, entry way storage, built ins for your living room or toy room! We can help you get storage and functionality in your space you need! With the showroom almost complete, stop in and have a look soon!

Arvelle and Wayne want to thank the community and surrounding communities for their continued support.

Set up and take away services are available. If something is wrong we will try to make it right!!

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10 A.M. - 5:00 P.M. MONDAY - FRIDAY

10 A.M. - 3 P.M. SATURDAY

306-435-2154



Borderland Co-op

Feeding, fueling, funding, building your community

Borderland Co-op has grown greatly over the years, with over 15,000 members throughout our trading area and operations in Moosomin, Rocanville, Whitewood, Broadview, Grenfell, Kipling, and Maryfield.

Borderland Co-op employs 389 Team Members across our locations.

We are one of the largest employers in the area, providing our Team Members with competitive salaries, a comprehensive benefits package, and an employer-contributed pension plan.

To learn more about Borderland Co-op and how to join our team, visit us at www.borderlandco-op.crs

- Moosomin 175 Jobs Full/Part Time
- Rocanville 31 Jobs Full/Part Time
- Whitewood 85 Jobs Full/Part Time
- Broadview 49 Jobs Full/Part Time
- Grenfell 32 Jobs Full/Part Time
- Kipling 17 Jobs Full/Part Time

We are Community Minded We are Local

We support and invest in our communities because we live here too! Our profits are used to develop jobs and economic activity in our communities, give back to local initiatives and organizations and provide a return to our owners. In 2022, our Borderland Co-op invested into 240



community projects! We welcome the opportunity to be involved in helping grow strong communities.

At Borderland Co-op we recognize the need for fundraising and event sponsorships in the communities we serve. We are proud to be able to provide this support to local events, groups, and charities.

A Different Way of Doing Business

At Borderland Co-op, members are

owners. It's a different way of doing business. And we think being different is a good thing. We're owned by local members. Not by far-away shareholders. We support and invest in our communities because it's where we live too. And since our members are owners, we share our profits with them.

We're guided by the needs of our community members.

Borderland Co-op is more than just a place to shop. We're a business built to

support our communities and meet the needs of our members.

Borderland Co-op Membership Advantages

Borderland Co-op is locally invested, community minded and offers lifetime membership benefits.

Yes, you can shop at any Co-op without a membership but here are some great reasons why you should become a Borderland Co-op member!

- With a one-time purchase of \$10, your membership buys you a piece of the business. That is right, you become an OWNER because you are purchasing a share in our business!
- Member Owners build equity over time (meaning your \$10 share grows in value as you purchase products at Borderland Co-op).
- Each year, part of our profits are returned back to you, based on how much you shop with us and how well our business performs. As an owner, you'll also gain equity in our business, which grows over time.
- Borderland Co-op invests in our local communities, and we give back through helping local groups and organizations.

It only takes a few minutes to become a Borderland Co-op Member. Complete the online application or stop in at our Admin Office in person to purchase yours today.



BORDERLAND

MOOSOMIN | ROCANVILLE | MARYFIELD | WHITEWOOD | KIPLING | BROADVIEW | GRENFELL



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WE ARE OWNERS
WE ARE CO-OP

WE'RE PROUD TO SUPPORT YOUR LOCAL EVENTS & ORGANIZATIONS!

In 2022 Borderland Co-op was able to help out with 240 community projects!

At Borderland Co-op, members are owners. It's a different way of doing business. We're owned by our local members. We support and invest in our communities, because it's where we live too. We're guided by the needs of our members, and since members are owners, we share our profits with them!

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 est. 1936

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Carscadden Funeral Chapels Ltd. was founded in 1936 in Reston, Manitoba by G. Roy Carscadden.

Carscadden Funeral Chapels was owned by the Carscadden and Gatey families until June of 2019 when experienced funeral professionals, Todd Lumbar and Jeff Christiansen became the new owners.

Although much has changed over the years, Todd, Jeff and the entire Carscadden team are committed to building upon the proud tradition established by Mr. G. Roy Carscadden.

We are proud to have locations in Moosomin, Virden and Reston and are grateful for the opportunity to serve these communities, along with families in the surrounding areas.

Our team of funeral professionals remain committed to providing families with exceptional service. We offer memorial keepsakes and personalized stationery that beautifully reflects your loved one. We are also authorized Remco Memorial Counsellors and can help you create a lasting tribute.



CARSCADDEN

HER FRECKLES AND HER UNBREAKABLE CONFIDENCE

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THE WORLD-Spectator

If you'd like to be included in our Small Business Feature 2024, please let us know!
 Contact Kara at 306-435-2445



Hutt'n Doggie Do's & Work Wear

Hutt'n Doggie Do's and Work Wear is a business that got its start 16 years ago when its owner, Shauna Cutler, started dog grooming in Moosomin. Today the business still does dog grooming, but a year and a half ago, Cutler also opened a western wear and work wear store on Ellice Street in Moosomin, hoping to fill a gap in that market.

"I've been 16 years dog grooming," she says. "I started out of my house in town, and then we moved to an acreage. And then when we moved I rented across the street here, and a year and a half ago bought this building and thought we need some western wear in our town."

"And it's not just western wear. It's workwear and casual clothing and some fashion clothing."

From its start 16 years ago, the business has grown tremendously.

"I was looking for something to do when my kids were young and in school. I've always just loved dogs so I thought I'd start dog grooming. We probably serve a 60 mile radius with dog grooming. It's probably grown 30 per cent since I moved to the new building."

Cutler says the work wear and western wear store was a natural addition once she purchased the building on Ellice Street.

"In our town, we are very country and farming orientated prairie people. And there are a lot of people who wear Wranglers nowadays."

"Wranglers upped their beat a lot too



Shauna Cutler in her store, Hutt'n Doggie Do's and Work Wear.

since when I was young. They have a lot of stylish clothes that it's not just country people wearing them anymore, it's anybody. I'll go to the city and recognize Wrangler items on people."

"I just thought it was something that we could be busy with in our radius here, because we do have a lot of farmers in our area and young kids who would wear them."

Cutler says the next closest communities

that sell Wrangler are Estevan, Brandon or Regina.

She says things have been going well with the new store.

"At first I was a little nervous but now it's really picked up. More and more people are getting to know about it and it's picking up a lot. And I think it will just get busier as people know more about it."

The store provides a bevy of services. "We groom, we sell dog food, we sell

brushes, harnesses, leashes, toys, and then we have the clothing. We have STS Ranch Wear, Wrangler, and Berne. And then hopefully in the future I can add on and have boots and work boots. I get calls all the time from people looking for steel toed boots and cowboy boots."

Cutler says what she enjoys the most about the business is dealing with long-time customers, as well as the new customers who walk through her door every week.

"I still have my old clients from my dogs that are like 15 or 16 years old and that I've groomed since they were babies, and I still groom a lot of new ones, and then we meet new ones weekly."

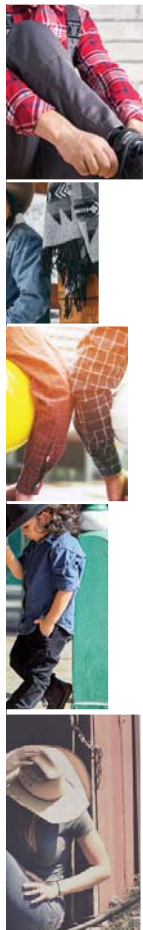
"I love getting people to try on things and once they have it on, they realize 'hey, yeah, I can pull that off!'"

"And just the meeting new people and pleasing new people. If we don't have their style of jeans, I can order them and in two weeks they are here. That's the exciting part is meeting new people and the old ones still coming back to support you."

"It's pretty neat how the business has expanded. And it's nice to have to have a building like this where we can do both dog grooming and work wear."

Cutler says she wants to continue to add more products to her store.

"I'd like to see it larger and have more items in our store for people to purchase—for sure boots, and it would be nice to get into more tack as well."



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BUSINESS HOURS
 Monday - Friday: 9 a.m. - 5:30 p.m.
 Saturday: 10 a.m. - 4 p.m.



Virden Ford

Virden Ford Sales is proud to be a family owned and operated business located in Virden, Manitoba.

Darin and Nicky Banga purchased Virden Ford in January of 2007. During the following years they focused on helping their customers and community. In 2010 Virden Ford underwent its first addition on the dealership to the store front you see today!

Over the past 16 years Darin has ensured that the Virden Ford slogan of Share our Passion and Ford Family are at the forefront of the business, by focusing on our large customer base, making sure they are well taken care of and made to feel like part of the family as they walk into the dealership.

We also sponsor and partner with many different community events, sports teams, musicals, plays, theatre, and so many more amazing programs. Some of the more recent events are Music Man, Virden Indoor Rodeo, several local hockey teams and baseball teams. Virden Ford has always enjoyed giving back to so many different programs and groups of people, a tradition we will continue to practice!

With a large variety of new and pre-owned vehicles available at our dealership, we will ensure you get the perfect vehicle for you and your loved ones. Our Parts and Service team will work with you long after your purchase to ensure you are well taken care of and feel as though you are part of the Virden Ford Family!



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PRICE DROP \$8,000

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Rocky Mountain Equipment



In the agricultural industry, establishing a professional and dependable partnership with your customers is everything. That relationship, based on trust and reliability, has certainly been the trademark of Rocky Mountain Equipment (RME).

As one of the largest agriculture dealerships in the country, with 45 dealerships and over 800 employees, RME is committed to providing their equipment partners with a consistent experience through their customer interaction. From a new equipment purchase to a service booking or part inquiry, customers know their nearest RME location is dedicated to doing right by them.

The Moosomin dealership came on board in 2008, and boasts a 99-year history—operating from 1924 to 2008 as Miller Farm Equipment. That history and the relationships it has forged are still evident today in Moosomin.

“There are Century Farms here that we have dealt with since Day 1,” says Gary Dyke, Sales Manager at RME Moosomin.

“I have been here for 32 years, and in that time I have dealt with lots of the same people and families,” adds RME Moosomin Parts Manager Brian Beckett.

Dyke says that interacting with customers is the best part of the job. “For the most part, ag dealers all perform the same business in the same industry, but their way of running their business is different. Finding a way to partner with each producer is a challenge, but the personal relationships you create on the way to finding that perfect fit are rewarding.”

RME Moosomin employs a trained, professional staff of 18, including seven service technicians, four parts technicians, a service writer, service manager Dawn Cameron, parts manager Brian Beckett, branch admin, their sales team consisting of Jason Miller, Shaun Setrum, Alvin Hebert, and Sales Manager Gary Dyke, and Scott Sifton in the AOS department.

Their 24/7 team is on call to serve you faster and better, no matter the time of day or night in season.

While the business specializes in CASE IH, Bourgault, Vaderstad, MacDon, Degelman, Riteway and Jaylor products, they will service any piece of ag equipment you can find on a farmyard. The dealership also carries

Traeger grills and accessories and Milwaukee tools. “People choose us for the great brand and the equipment we sell,” says Dyke.

The farming industry has evolved, and RME has had to evolve with it.

“These days, farming is not a business that you can just decide you want to get into,” says Dyke. “Our customer base is shrinking yearly because of land sales for other purposes, and the constant disappearance of the family farm. Therefore, creating a long-term partnership and relationship with your customers is incredibly important,” he says. “You also have to create a great culture of solid practices and be able to be flexible with the ever-changing conditions.”

Dyke adds that like everyone in the ag industry today, finding heavy duty mechanics—which are in short supply—poses a challenge, but RME Moosomin has been able to overcome this challenge, and is currently fully staffed. The dealership also works with McNaughton High School, taking on work experience students who may be interested in one day joining their team as technicians.

In a constantly fluctuating work environment, preparedness is crucial.

“Being ready when our customers need us is important,” says Beckett. “We understand that this is a time and weather dependent business and certainly not a nine-to-five. We focus on being ready when you are, and we’re incredibly dedicated to that service. We will do whatever possible to keep you in the field or get you into the field. Some of our favourite stories are ones that happened late at night, in the field, and with a considerable challenge ahead of us.”

Currently, Rocky Mountain is taking bookings for its Red Seal inspection program. Discounts are available on both parts and labour until November 30. Anyone wanting to take advantage of the program is encouraged to reach out to service manager Dawn Cameron at the dealership, or at 306-513-7372.

RME empowers all its locations to manage and run locally. “They want us to be a part of the community, be involved in our customer’s lives, and make decisions that are best for the local customers,” Dyke says.

“We do not have a man-

date that reflects our decisions. But, on the other hand having 45 locations allows us to have better access to parts, a direct link to the manufacturers, a wealth of repair and machine knowledge.”

RME encourages each branch to invest in their communities through charity, as volunteers or sponsors, and hosting community events. They want them to earn new

customers through positive word of mouth, and by providing great experiences.

“RME is and will be a member of the Moosomin and surrounding communities for a long time to come. We are very thankful for our current partners and look forward to meeting and growing with all our new partners (customers) in the years to come,” says Beckett.

Rocky Mountain Equipment is located at 1604 Park Avenue in Moosomin. Their sales and parts department are open Monday to Friday, 8am-5pm and Saturdays from 8am-12pm from May to November. As far as service hours go—if you’re in the field, then so are we! For service, call 306-435-3866, 8am-5pm. For after hours service, call 306-513-7372.

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PLAN FOR MAXIMUM IN SEASON UPTIME

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SP Sprayer	MFWD / 2WD Tractors	Combine Headers	Hay Forage (Baler or Discbine)	Skid Steer
\$1,399 <small>Reg \$1,599</small>	\$649 <small>Reg \$799</small>	\$599 <small>Reg \$699</small>	\$499 <small>Reg \$599</small>	\$449 <small>Reg \$599</small>

10% PARTS AND SERVICE OFF

ON ALL REPAIRS PERFORMED BY RME AS A RESULT OF THE RED SEAL INSPECTION.

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ROCKY MOUNTAIN EQUIPMENT

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Balfour Pharmacy

Balfour Pharmacy has been a part of the Kipling community for over 50 years.

The store provides a wide range of services. On top of pharmacy services, they also offer passport photos, and sell a number of retail items such as gift wear and greeting cards.

The building, which is located on Kipling's Main Street, also shares space with a Tim Hortons, which serves up hot meals, coffee, donuts and pastries.

There are currently three staff who run the store on the retail side, three on the pharmacy side, and five staff on the Tim Hortons side.

Jesse Moore, who is the front store manager, says the staff enjoy being a staple in the community.

"We enjoy serving the community and being friendly and keeping a place for the community to come together," he says.

"I like to see the community grow and I like to help out with what is going on in the town, and it's good seeing people that you know come in and out."

Moore says he enjoys supporting organizations and events in town, as well as other businesses that are holding draws or raffles.



Sebastian and Radhika with Balfour Pharmacy.

Moore says most of the pharmacy's customers come from within

Kipling as well as the smaller surrounding towns such as Corning,

Windthorst and Kennedy. "We have a very strong staff

that's ready to help anyone in the store with any of their needs," he says.

Balfour Pharmacy is part of the Neighbourly Pharmacy group, which is Canada's largest and fastest growing network of community pharmacies.

Neighbourly was recognized as one of Canada's top growing companies in the Globe and Mail's fifth-annual ranking.

Neighbourly Pharmacy has also been recognized as one of Canada's Best Managed Companies by Deloitte.

Neighbourly has propelled its growth by seamlessly acquiring and integrating pharmacies across Canada, while delivering high-quality patient care across the communities. This patient-focused strategy has driven the Company to grow from a single location in 2016 to Canada's largest network of 292 independent pharmacies today.

United by its patient-first focus and its role as an essential and trusted health care hub, Neighbourly strives to provide accessible health care in the communities it serves, including underserved and remote communities, across Canada.



Kipling, SK • 306-736-2242 • 528 Main St

**Monday - Friday
9 am-6 pm**

**Saturdays
8 am-4 pm**

**Closed
Sundays**

Tribute to small businesses



MADE IN CANADA, FOR CANADIANS

Since the 1960s, Goodman Steel Ltd. has served Southeast Saskatchewan's mining sector. Located near the Nutrien mine at Rocanville and Mosaic mines near Esterhazy, Goodman Steel has a long legacy in potash mining. Along with providing services for the potash industry, we serve public utilities, highways, agriculture, and our local community. We work with numerous other entities and sectors across Saskatchewan.

With over 50 years of experience, we have an in-depth understanding of the mining industry. We fabricate enhancements that increase efficiency and safety for potash employees and companies. Working closely with our clients in the mining industry, we've developed novel alternatives that better meet their needs.

Our facilities feature over 18,000 square feet of work area. We employ over 60 staff members across a variety of trades and specializations. We actively encourage youth in trades with apprenticeship credits and scholarships. Our full-feature facility includes a CNC machine shop, a fabrication shop, and a painting and blasting area. Not to mention our mechanics shop for equipment and pump repair!

Goodman Steel's painting and blasting facility allows us to complete any project to our customers' specifications. If paint doesn't meet our customers' needs, tile lining is also available for our fabricated products.

Our 6-axis CNC Robotic Beam Line has greatly enhanced our capabilities. It allows us to work on larger projects while providing finer detailing for our customers. We can now complete our appointed tasks in a fraction of the time required for more conventional methods. Our fabrication shop specializes in tanks, pressure piping, chute-work,



structural steel, stainless steel, and aluminum welding.

At our machine shop, we manufacture quick change UBOT miner tooling. This significantly decreases downtime when switching out parts. Time is money; our technology increases revenue for any company utilizing this product. Even better, our quick-change tooling is safer and easier to use. With the implementation of a bolt-on base, miner tooling has become less labour intensive. Fewer hands are required to make the change-out, resulting in less disruption to workflow.

Goodman Steel exclusively manufactures one of the most aggressive and efficient trim chains in the industry. This product, which has been on the Goodman Steel production line for over 15 years, provides durability and longevity. It has been known to cut 1 million tons before needing to be replaced. The company continues to diversify their business

through machine shop and custom engineering solutions. Recently, they completely revamped their brand and digital presence, and increased their local community support through diversity, equity & inclusion (DEI) programs, donations, and volunteering. Because of the wide range of work, every day is different for Goodman's employees.

We have also recently introduced engineering services to provide even more value to customers. We can provide our customers complete project support from concept to final product. We welcome any opportunity to go onsite to assess needs or requirements for a project.

As the potash industry grows, Goodman Steel Ltd. has their sights set on growth as well. Investing in our facilities and people is also an investment in the growth of our local economy.

Your One-Stop Shop For Metal Fabrication, Engineering, Machining, And Industrial Painting In Southeastern Saskatchewan.

We have the talent and capacity to service industrial and agricultural businesses of any size, from British Columbia to Manitoba. From pipelines to slurry pumps, we can get it done.

ENGINEERING SERVICES

METAL FABRICATION

SURFACE PREPERATION

STRUCTURAL STEEL

CNC MACHINE SHOP

Let's Talk

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